

# The Legacy Plan:

## INTERGENERATIONAL PLANNING & FAMILY MEETINGS



**PARETO SPEAKER:  
NATASHA KENNEDY**

The Legacy Plan addresses the immense opportunity of intergenerational wealth transfer by focusing on trust, family, and legacy—going beyond financial performance. It provides a framework for helping families navigate both the emotional and practical aspects of passing wealth to future generations, ensuring your role as a trusted advisor.

### Key Takeaways:

- Embed intergenerational planning into your process
- Facilitate meaningful, results-driven family meetings
- Proactively engage and build rapport with the next generation
- Differentiate your practice through trust and continuity